



# 2017 CPR Canada Regional Meeting

Tuesday, September 19, 2017

8:45 am – 5:00 pm

## Workshop Agenda

### **The Secret to a Successful Joint Venture: Building an Enduring Relationship**

*Professor Joan Stearns Johnsen, University of Florida, Levin College of Law, CPR Distinguished Neutral [2.75 Substantive CPD Hours and 0.5 Professionalism Hour (Ontario) & 4 NY CLE credits]*

- 9:00am – 9:05am** Introduction of Topic: Deal Facilitation and Standing Neutrals
- 9:05am – 9:35am** Exercise and Debrief: What is Culture and What is the Impact of Culture on the Negotiation and Implementation of Joint Ventures
- 9:35am – 10:45am** Discussion of Deal Facilitation of Joint Ventures  
An Additional Tool to Save Time and Money and Increase Certainty
- 10:45am – 11:00am** Break
- 11:00am – 12:30pm** Simulation, Demonstration and Discussion\*:  
Deal Facilitation and Standing Neutrals  
What does it look like and how does it work?

### With the participation of:

- *Noah Hanft, President & CEO, International Institute for Conflict Prevention & Resolution (CPR), former General Counsel, Mastercard Worldwide*
- *Nicole Rozario, Associate, McMillan LLP*
- *Peter B. Sahagian, General Counsel, KPMG LLP*
- *Karyn Sullivan, General Counsel & Legal Director, Labatt Breweries of Canada*

\*The confidential information for the deal facilitation exercise will be handed out to participants at the training.