

CPR/CEDR Advanced Mediation Skills Training- Leading to CEDR's international accreditation

Course Programme

Day 1	
This day will focus on a refresher of the key skills of an effective mediator	
08:45	Arrival and Registration
09:00	Welcome and Introductions
09:20	Participants Introductions, exercise and debrief
09:35	Introduction to Phases of Mediation
09:50	Checklist for mediator opening
10:05	Process Choices: Joint and Private meetings
10.20	Break
10:35	Key aspects of Exploration
11.10	Practice Role Play 1: Chemical Reaction
12.10	Role Play Debrief
12.25	Framing and Coaching 1: Information Exchange
13.00	Lunch
13.45	Transitioning from Exploration to Bargaining
13.55	Negotiation Coaching
	Exercise: Working with offers
14.35	Practice Session 2: Chemical Reaction
15.45	Break
16.00	When the going gets tough: Dealing with deadlock Reality Testing Exercise
16.50	Practice Session 3: Chemical Reaction
17:50	Debrief
18:00	Review of day and Close

Day 2

This day explores the additional skill set required to effectively mediate an international dispute

9.00	Review and Topics Board
9.10	How far can the mediator go? This session will explore the range of interventions a mediator can make in a dispute and different international approaches and expectations in this respect.
9.55	Mediating International Disputes 1: Practical Process Considerations This session will identify some of the process considerations important in mediating international cases and participants will work with scenarios in order to practice the process design skills to manage such situations.
11.00	Break and 1 st Private 1-2-1
11.30	Debrief
11.45	Mediating International Disputes 2: Cultural considerations Input will be given on a framework to consider managing culture in an international mediation and participants will identify how culture might manifest itself during mediation and how a mediator might address these issues
13.00	Lunch and 2 nd and 3 rd 1-2-1
14.10	Mediating International Disputes 3: Mediator Ethics International mediation can present interesting ethical challenges. This session will explore these and how the mediator should respond.
15.25	Break and 3 rd 1-2-1
16.00	What Do You Want to Work On This session allows time to work on skills and issues that participants would like to focus on, in preparation for the coaching and assessment days. Possible topics could include active listening, managing different negotiation styles and working with emotions.
17.40	Set up for Day 3
17.45	Close and 4 th 1-2-1 feedback

Day 3

A coaching day using one case throughout the whole day, with private 1-2-1 feedback

08.30 Opening and plenary, working with lawyers and using the flipchart

09.15 Lumitalia spA & Whitworth Electrical Ltd – Session One

11:05 Refreshment break,
[Reading time and feedback to Mediators 1a and b]

11.45 Lumitalia spA & Whitworth Electrical Ltd – Session Two

12.45 Lunch
feedback to Mediator 2a

13.45 Lumitalia spA & Whitworth Electrical Ltd – Session Two (Cont.)

14:35 Refreshment break
[Reading and feedback to Mediator 2b]

15.05 Lumitalia spA & Whitworth Electrical Ltd – Session Three

16:55 Feedback to Mediators 3a and b and role play debrief

17.25 Plenary and closing summary

17.50 Preview of day 4

18.00 Clsoe

Day 4	
Assessment day, where all participants assessed for CEDR accreditation based on role play. 1-2-1 feedback continues	
08:30	Opening – setting for Lemon Computers
08.50	Mediation case – Lemon Computers and Kent & Prince
10.00	Change mediator
11.10	Personal debrief – 15 minutes per mediator
From 11.10	Refreshment break - setting Kids off the Street
11.50	Mediation case – Kids off the Street
13.00	Personal debrief – mediator A
13.00	Lunch
14.00	Mediation case – Kids off the Street continued
15.10	Personal debrief – mediator B
From 15.10	Refreshment break - setting Governing Head/ Partner conferences
15.30	Mediation case study - Governing Head
16.40	Change mediator
17.40	Plenary
18.00	Close and feedback Mediator A and B